

CV, Arne Melchior (August 2018)

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- Office address: Norwegian Institute of International Affairs, C. J. Hambros Plass 2D, P.O. Box 7024 St. Olavs Plass, N-0130 Oslo, Norway.
- Current position: Senior Research Fellow, Centre for International Economics and Trade, NUPI.

Education:

- 1997: Dr. Polit., Dept. of Economics, University of Oslo. Thesis: On the Economics of Market Access and International Economic Integration.
- 1990: Cand. Polit., economics, University of Bergen. Main sub-disciplines: Economics, sociology, philosophy.
- 1981: Certificate of Advanced European Studies, Brügge, Belgium, specialisation: International economics.

Professional experience

1989--	NUPI, currently Senior Research Fellow and (from April 2018) Head/Coordinator of Centre for International Economics and Trade; former positions: Research associate 1989-92, Head of Department/Research Group for International Economics about 18 years (1992-2005, 2006-7, 2014-March 2018), Assistant Director 1997-2000.
1987-1988 1981-1987	Research Assistant, the Norwegian Fund for Market and Distribution Research Norwegian Ministry of Trade and Shipping. Positions as Executive Officer, Senior Executive Officer and Head of Division. Area of work: International trade policy, trade negotiations. Main topics: Bilateral and multilateral negotiations under the MFA/GATT Agreement on textiles. Multilateral negotiations in GATT on MFA III (1981) and MFA IV (1986). Bilateral negotiations with Hong Kong, China, Malaysia, Philippines, India, Sri Lanka, Thailand, Pakistan, Indonesia, Macao, Singapore, Hungary. Head of Delegation in some negotiations. Consultations with EU, Nordic countries etc. Import policies in general. Trade with developing countries. Sanctions against South Africa.
1978-1980	Journalism: Part-time work in the newspaper Dagbladet, and as editor of the national Norwegian student newspaper Studentforum in 1978/79.
Regularly	Teaching at various universities (part-time assignments), including master-level courses in international trade at the University of Oslo (2002-4), Kiev (Mohyla Academy/ Kyiv School of Economics/ EERC, 2005-11) and University of Tromsø (2006-7). Also teaching in statistics (University of Bergen), and regular assignments on supervision and grading. 1986-96: Teaching the techniques of bilateral international negotiations for public servants and diplomats.
Continuously	Various consultancy and advisory projects, including for national ministries and international institutions such as the World Bank, FAO, OECD, EU Research, ITC, EERC-Russia. At the Norwegian Research Council: Member (2001-2004) and Head (2004-8) of the program board of "Development Paths in the South"; a large research program in the development area. From 2011: Member of Expert Advisory Group for the INDNOR Programme at the Research Council of Norway. Deputy Board member at ISF (Inst. For Social Research, Norway).

Continuously Extensive experience in project management, media, seminar presentations; including project management of about 40 research projects after 2000 (with a combined budget of about 68 mill. 2015 NOK); and frequent seminar and conference presentations domestically and abroad (China, India, Russia, Ukraine, Belgium, France, USA, Poland, UK, Switzerland, Portugal, Nordic countries).

Selected publications

Note E=publications in English; N=in Norwegian. For more see www.nupi.no.

- E Free Trade Agreements and Globalisation: In the Shadow of Brexit and Trump. Palgrave/MacMillan 2018. <https://link.springer.com/book/10.1007/978-3-319-92834-0>, hardcover ISBN 978-3-319-92833-3.
- E Wealth of Nations Revisited. Commodities in the World Economy. Mimeo, 2017.
- N Handelspolitikken under Trump. NUPI Paper No. 879, 2017.
- E TTIP and Norway: Impact and trade policy options, NUPI Report No. 9/ 2016. Also in Norwegian as: TTIP og Norge: Virkninger og handlingsvalg. NUPI Report No. 8/2016. Edited by Arne Melchior. With contributions from from Ivar Alvik, Tarjei Bekkedal, Gabriel Felbermayr, Marcus Gjems Theie, Leo Andreas Grünfeld, Hege Medin, Klaus Mittenzwei, Ivar Pettersen and Frode Veggeland.
- E Felbermayr, G., R. Aichele, I. Heiland, A. Melchior & M. Steininger: TTIP: Potential Effects on Norway. Munich: Ifo Working Paper 228/2016.
- E TTIP and Third Countries: The Role of Trade Policy Spillovers. NUPI Working Paper No. 871/2016.
- E Food price differences across Indian states: Patterns and determinants. NUPI Working Paper No. 869/2016.
- N Interessekonflikter i norsk handelspolitikk (Conflicts of interest in Norway's trade policy), Oslo: Universitetsforlaget, 2015. Editors: A. Melchior and U. Sverdrup, Melchior is coauthor of "Introduction" and Chapter 3: "EU som handelspolitisk aktør" (the EU as a trade policy actor), and author of Chapter 1: "Interessekonflikter i norsk handelspolitikk" (conflicts of interest in Norway's trade policy) and Chapter 8: "Handelspolitikken for tekstilvarer 1977-1986" (trade policies for textiles, 1977-86).
- N Internasjonale handelsavtaler 2015 – trender og utfordringer, Magma 2015(5): 30-43.
- E Trade barriers or trade facilitators? On the heterogeneous impact of food standards in international trade (with Hege Medin), NUPI Working Paper No. 855, 2015.
- E Post-Soviet trade, the Russia Far East and the shift to Asia, Chapter 3, pp. 61-96 in J. Huang & S. A. Korolev (eds), 2015, Developing Asia Pacific's last frontier: Fostering International Cooperation in the Development of Russia's Far East and Siberia, Palgrave-Macmillan.
- E WTO enlargement, tariffs and world seafood trade, FAO Fisheries Circulars No. 1100, 2015.
- N Transatlantisk frihandel og Norge (Trans-Atlantic free trade and Norway) (with Stian Øby Johansen, Per Botolf Maurseth, Hege Medin, Ulf Sverdrup, Marcus Gjems-Theie), NUPI Report 7/2014, 152p.
- N Økonomiske virkninger av en frihandelsavtale mellom EU og USA (with Hege Medin) (Economic effects of a free trade agreement between the EU and the USA), NUPI Report 6/2014, 37p.
- E Norway, Asia and the Global Value Chains (with Jo Thori Lind and Christine Mee Lie), study for the Ministry of Foreign Affairs, December 2013, NUPI Report, 110pp.

- E International Trade, Trade Costs and Middlemen: A New Look at Mirror data, in *Journal of Social and Economic Development* 2013 Vol. 15 (Special Issue), pp. 50-67.
- E World Trade 1970-2010: Globalization, Regionalization and Reallocation, NUPI Working Paper 805, August 2012, www.nupi.no.
- E BRICS, Energy and the New World Order (jointly with S.S. Eriksen, S. Lodgaard, K. Rich, E.W. Rowe and O.J. Sending), NUPI Report August 2012. Editor, and author of Introduction and Overview (pp. 2-5) and Chapter 2: Western Economic Decline, the New World Order, and the BRICS (pp. 14-19).
- N Norsk handel med det fattigste: Mellom profitt og utviklingspolitikk (with Karl Rich, Brian Perry) (Norway's trade with the poorest: Between profits and development politics), NUPI Report, February 2012, 142p., www.nupi.no
- E East-West Integration: A Geographical Economics Approach, Chapter 2, pp. 23-44 in Dabrowski, M. and Maliszewska (eds.), EU Eastern Neighborhood. Economic Potential and Future Development, Heidelberg: Springer, 2011.
- E Globalisation, Domestic Market Integration, and the Regional Disparities of India, Oslo: Norwegian Institute of International Affairs, Working Paper No. 780, 2010 available at <http://english.nupi.no/Publications/Working-Papers/2010>.
- E Globalisation and the Provinces of China: The Role of Domestic Versus International Trade Integration, *Journal of Chinese Economic and Business Studies* 8(3): 227-252, 2010.
- E Services and Development: the Scope for Special and Differential Treatment in the GATS (with Åshild Johnsen and Christopher Stevens), NUPI Report, 2010.
- E East-West Integration and the Economic Geography of Europe, Warsaw: CASE Studies and Analyses No. 379/ 2009.
- E European Integration and Domestic Regions. A Numerical Simulation Analysis, Warsaw: CASE Studies and Analyses No. 378/ 2009.
- E Regional Inequality and Convergence in Europe, 1995-2005, Warsaw: CASE Studies and Analyses No. 374/ 2008.
- E The Most and the Least Favoured Nations: Norway's Trade Policy in Perspective, *The World Economy* 29(10): 1329-46, October 2006.
- E Micro-dynamics of international trade: Evidence from seafood exports. Chapter 7, pp. 168-189 in Asche, F. (ed.), 2006, *Primary Industries Facing Global Markets*, Universitetsforlaget.
- E North-South Trade and Wages with Complete Specialisation: Modifying the Stolper-Samuelson Relationship, NUPI Working Paper No. 666, 2004.
- N Norway, EFTA and the global race for free trade agreements, *Internasjonal Politikk* No. 1/2004.
- N Internationalisation of the information technology industries: Myths and facts, pp. 56-79 in H. Godø (ed.), ICT after the dot-com-bubble, Gyldendal akademisk, 2003.
- E Sunk Costs in the Exporting Activity: Implications for International Trade and Specialisation, Norwegian Institute of International Affairs, NUPI Paper No. 634, 2002.
- E Global Inequality: Perceptions, Facts and Unresolved Issues, *World Economics* 2(3): 87-108, 2001.
- E Global Income Distribution 1965-98: Convergence and Marginalisation (with Kjetil Telle), *Forum for Development Studies* 1/2001.
- E Globalisation and industrial location: The impact of trade policy when geography matters. NUPI Paper No. 608/ 2000.
- E Globalisation and inequality – world income distribution and living standards, 1960-1998. Oslo: Royal Norwegian Ministry of Foreign Affairs, Report 6b/2000, with K. Telle and H. Wiig.
- E Globalisation and labour standards: A look at East Asia. *Internasjonal Politikk* 57/3 (1999): 295-321.

- N Melchior, A. and Victor D. Norman (eds.), From GATT to WTO. Trade Policy Challenges at the 50th Anniversary of GATT, Oslo: NUPI 1998, ISBN 82-7002-060-5.
- N Regional trade blocs – a threat to the global trading system?, pp. 88-114 in Melchior, A. and Victor D. Norman (ed.), From GATT to WTO – trade policy challenges at the 50th anniversary of GATT, Oslo: NUPI 1998.
- E Fagerberg, J., Lundberg, L., Hansson, P. og Melchior, A. (eds.) (1997): Technology and international trade. Cheltenham UK/Brookfield US: Edward Elgar. ISBN 1 85898 528 5.
- E New theory and evidence on the standard good hypothesis, pp. 75-90 in Fagerberg, J., Lundberg, L., Hansson, P. og Melchior, A. (ed.) (1997): Technology and international trade. Cheltenham UK/Brookfield US: Edward Elgar.
- E Regionalisation in Asia - theoretical and empirical aspects. Pp. 118-128 in Knudsen, O.F. (ed.) (1997), Regionalism and regional cooperation. Oslo: NUPI, ISBN 82-7002-053-2.
- E Grimsrud, B. and Melchior, A. (eds.) (1997), Child labour and international trade policy. Oslo: Fafo/NUPI, ISBN 82-7422-198-2.
- E The Norwegian miracle: Norway's trade with East and South East Asia 1976-96. Pp. 353-376 in *Internasjonal Politikk* No. 3/97.
- E Bingen, J. and Melchior, A. (eds.) (1997): Multi-speed Europe – Consequences for Norway. Oslo: NUPI/Europa-Programmet. ISBN 82 91165 12 2.
- E On the economics of market access and international economic integration, Ph.D. dissertation, Dept. of Economics, University of Oslo. Submitted September 1996, published in the series "Økonomiske Doktoravhandling" (Ph.D. Dissertations in Economics) No. 36/97. xv+317 p.
- E Developing country trade, regionalisation and discrimination. Perspectives after the Uruguay Round, *Internasjonal Politikk* 4/94, 515-534.
- E Helping your industry at the greatest cost: The story of Norwegian textile quotas. Oslo: NUPI report No. 171/1993, 100p.
- E The microeconomics of 1992: What the Cecchini report failed to settle. Pp. 198-220 i Fagerberg, J. og Lundberg, L.: *European Economic Integration: A Nordic Perspective*. Avebury, 1993.
- N EEA – a cuckoo in EFTA's nest? Norway and the negotiations on the European Economic Area. Oslo: *Norsk Utenrikspolitisk Årbok 1990*, June 1991, pp. 11-40.
- N Foreign trade with imperfect competition: Models for the impact of 1992. *Nordic Journal of Political Economy* 25/26, 1990, 81-100.

Shorter articles: There are many, a few examples are:

- N India, China and East Asia: How strong are the winds from the East? *Internasjonal Politikk* 69(3), 2011: 517-525.
- N Fattigdom, vekst og ulikhet i India og Kina (Poverty, growth and inequality in India and China), *Hvor hender det?* 18/2011, www.nupi.no.
- E (with Jinghai Zheng and Åshild Johnsen) Trade barriers and export potential: Gravity estimates for Norway's exports, paper to the Ministry of Trade and Industry, 2009, available at <http://www.regjeringen.no/nb/dep/nhd/tema/handelsavtaler/faglige-artikler-om-handelsavtaler.html?id=456347>
- E Europe's recent transition: Growth, convergence and regional disparities" CASE Network E-brief 5/2009, Warsaw, May 2009.
- E Aid for Trade and the Post-Washington Confusion, paper written for the Norwegian Ministry of Foreign Affairs/ NORAD, NUPI Paper No. 715, January 2007.
- E The future of Norway's GSP system, NUPI Paper No. 680b, 2005. Also Norwegian version as NUPI Paper No. 680a, 2005.